

GEORG D. GRANIC

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Mailing Address
Erasmus University Rotterdam
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EDUCATION

- PhD** University of Konstanz, Quantitative Economics and Finance July 2013
With highest honors (summa cum laude)
Committee: C. Alós-Ferrer (chair), H. Ursprung, M. Bechtel
- MSc** University of Konstanz, Economics August 2008
Advisor: C. Alós-Ferrer
(German Diplom Volkswirt)

PROFESSIONAL EXPERIENCE

- Erasmus School of Economics**, Rotterdam, the Netherlands 2020 to present
Associate Professor, Department of Applied Economics since 2022
(**Assistant Professor**, Department of Applied Economics)
- Section head, Behavioral Economics
 - Teaching coordinator department
 - Action line co-leader, EUR initiative Smarter Choices for Better Health
 - Program Coordinator Bachelor Honours Class
- University of Antwerp**, Antwerp, Belgium 2019 to 2020
Post-Doc, Department of Marketing
- Project: Just-in-time adaptive nudges
- Erasmus School of Economics**, Rotterdam, the Netherlands 2015 to 2019
Assistant Professor, Department of Applied Economics
- Co-manager ESE-econlab
 - Department representative data regulations
- University of Cologne**, Cologne, Germany 2013 to 2015
Post-Doc, Department of Economics
- Member of research unit ‘Psychoeconomics’
 - Member of coordination committee ‘Psychoeconomics’
- New York University**, New York, United States 2013 to 2014,
Visiting Post-Doc & Visiting Scholar, Department of Psychology & May 2024
Department of Political Science

HONORS AND AWARDS

Diligentia Foundation Project “Decision power in committees: theory and experiments” Joint application with Alexander K. Wagner €25,732.80	2021
Grant support for young researchers University of Antwerp €3,975	2019
Best dissertation award “Airbus Group Claude Dornier” €1,500	2013
Best paper award 5th International Doctoral Meeting of Montpellier in Economics, Management and Finance	2013
Graduate studies scholarship Ministry of Culture and Education Baden-Württemberg, Germany €29,520	2008

TEACHING EXPERIENCE

Lectures

- Collective Decisions and Voting Methods (BSc & MSc, U Rotterdam & U Cologne)
- Game Theory and Mathematics (BSc, U Rotterdam)
- Experimental Economics (MSc, U Rotterdam)
- Behavioral Decision Theory (BSc, U Cologne)

Seminars

- Applied Behavioral Economics (MSc, U Rotterdam)
- Introduction to Qualtrics (MSc, U Rotterdam)

Doctoral student supervisions

- Francesco Capozza, co-supervisor, U Rotterdam, (defense June 2023, accepted job at WZB Berlin)
- Andrea Pogliano, supervisor, U Rotterdam, in progress
- Sara Kazemi Abadi, co-supervisor, U Rotterdam, in progress
- Alexander Guggenberger, co-supervisor, Salzburg University, in progress
- Elke Godden, member of supervision committee, U Antwerp, (defense January 2025)

BSc and MSc student supervisions

- 80+ as first supervisor (last updated Jan 2025)

PUBLICATIONS

Books

Alós-Ferrer, C. and G. D. Granic. Approval Voting in Germany: Description of a Field Experiment. In J. F. Laslier and M. R. Sanver, editors, *Handbook on Approval Voting*, p. 397–411. Springer, 2010.

Journal publications

Oedingen, C., R. van Gestel, S. P. I. Huls, G. D. Granic, E. W. de Bekker-Grob, and J. Veldwijk (forthcoming). Association of medication adherence with treatment preferences: Incentivizing truthful self-reporting. *European Journal of Health Economics*.

Artiga Gonzalez, T., F. Capozza, and G. D. Granic (2025). Cognitive Dissonance, Political Participation, and Changes in Policy Preferences. *Journal of Economic Psychology*, 105: 102774.

Artiga Gonzalez, T., G. D. Granic, F. Heinicke, S. Rosenkranz, and U. Weitzel (2024). Incentivized choice in large-scale voting experiments. *Political Science Research and Methods*, 12(3): 666-674.

Artiga Gonzalez, T., P. Calluzzo, and G. D. Granic (2023). Ballot Order Effects in Independent Director Elections. *Journal of Behavioral and Experimental Finance*, 39: 100835.

Alós-Ferrer, C. and G. D. Granic (2023). Does Choice Change Preferences? An Incentivized Test of the Mere Choice Effect. *Experimental Economics*, 26: 499-521.

Sebri, Valeria, Stefano Triberti, Georg D. Granic, and Gabriella Pravettoni (2023). Reward-dependent dynamics and changes in risk taking in the Balloon Analogue Risk Task. *Journal of Cognitive Psychology*, 35(3): 2340-2354.

Cunha-Meira, C., N. Dens, and G. D. Granic (2023). Students Emotional Well-being During COVID Lockdown. *Applied Research in Quality of Life*, 18: 279-303.

Baillon, A., H. Bleichrodt, and G. D. Granic (2022). Incentives in Surveys. *Journal of Economic Psychology*, 93: 102552.

Artiga Gonzalez, T., P. Calluzzo, G. Nathan Dong, and G. D. Granic (2022). Determinants of LGBTQ+ Corporate Policies. *The Review of Corporate Finance Studies*, 11(3): 644–693.

Granic, G. D. and A. K. Wagner (2021). Where power resides in committees. *Leadership Quarterly*, Volume 32(4): 101285.

Artiga Gonzalez, T. and G. D. Granic (2020). Spatial voting meets spatial policy positions: An experimental appraisal. *American Political Science Review*, 114(1): 285–290.

Kong, Q., G. D. Granic, N. Lambert, C.-P. Teo (2019). Judgment error in lottery play: When the hot-hand meets the gambler’s fallacy. *Management Science*, 66(2): 844–862.

Granic, G. D. (2017). The Problem of the Divided Majority: Preference Aggregation under Uncertainty. *Journal of Economic Behavior & Organization*, 133: 21–38.

Alós-Ferrer, C., G. D. Granic, J. Kern and A. K. Wagner (2016). Preference Reversals: Time and Again. *Journal of Risk and Uncertainty*, 52(1): 65–97.

Granic, G. D. and J. Kern (2016). Circulant Games. *Theory and Decision*, 80(1): 43–69.

Alós-Ferrer, C. and G. D. Granic (2015). Political Space Representation with Approval Data. *Electoral Studies*, 39: 56–71.

Alós-Ferrer, C., G. D. Granic, F. Shi, and A. K. Wagner (2012). Choices and preferences: Evidence from implicit choices and response times. *Journal of Experimental Social Psychology*, 48(6): 1336–1342.

Alós-Ferrer, C. and G. D. Granic (2012). Two Field Experiments on Approval Voting in Germany. *Social Choice and Welfare*, 39(1): 171–205.

NON-PEER REVIEWED

van Kippersluis, H., N. Dens, G. D. Granic, S. Lipman, K. Rohde, J. Oude Groeniger (2024). Stuur bij preventief gezondheidsbeleid ook op de context. *Economisch Statistische Berichten*, Vol. 109(4839), 487-490.

Lipman, S., Kókai, L., Rohde, K., van Kippersluis, H., Granic, G. & Oude Groeniger, J. (2022). Multidisciplinair onderzoek naar preventie in smarter choices for better health. *VGE Bulletin*.

WORK IN PROGRESS

Active projects

Artiga Gonzalez, T., P. Calluzzo, and G. D. Granic. Corporate Democracy – A new perspective on shareholder voting.

Artiga Gonzalez, T., P. Calluzzo, and G. D. Granic. LGBTQ+ attitudes and shareholder voting.

Baillon, A., H. Bleichrodt, and G. D. Granic. Bayesian truth serum and the SG - TTO gap in health utilities.

Granic, G. D., A. Guggenberger, and A. K. Wagner. The Bayesian chair voting game.

PRESENTATIONS AND INVITED TALKS

Invited talks

Dept of Economics, Paris Lodron University of Salzburg (2022)
Dept of Marketing, University of Antwerp, Belgium (2021)
Economics Department Seminar, University of Antwerp, Belgium (2020)
Micro seminar, BRIC & University of Bonn, Germany (2020)
University of Amsterdam, the Netherlands (2020)
PsychoEconomics final symposium, Konstanz, Germany (2019)
University of Antwerp, Belgium (2019)
RSM research seminar, Erasmus University Rotterdam, the Netherlands (2017)
MPI for research on collective goods, Bonn, Germany (2017)
University of Konstanz, Konstanz, Germany (2017)
Humboldt University, Berlin, Germany (2015)
Erasmus School of Economics, Rotterdam, the Netherlands (2015)
SEPS seminar, University of St. Gallen, Switzerland (2013).

Conference presentations

IMEBESS, Valencia, Spain (2025)
RCFS Winter Conference, virtual (2021)
IMEBESS, Utrecht, Netherlands (2019)
ESA World Meeting, Berlin, Germany (2018)
Bayesian crowd workshop, Rotterdam, the Netherlands (2017)
11th NCBEE, Oslo, Norway (2016)
ESA European Conference, Bergen, Norway (2016)
5th World Meeting Game Theory Society, Maastricht, the Netherlands (2016)
Behavioral Economics Workshop, Amsterdam, the Netherlands (2015)
IMEBESS, Toulouse, France (2015)
XXXIX SAEe, Palma de Mallorca, Spain (2014)
Workshop with Gary Charness, University of Cologne, Germany (2014)
5th IDMME, Montpellier, France (2013)
COST Action IC1205 on Computational Social Choice, Oxford, UK (2013)
IMEBE, Benicassim, Spain (2012)
4th World Meeting Game Theory Society, Istanbul, Turkey (2012)
ESA European Conference, Cologne, Germany (2012)
UECE, Lisbon, Portugal (2011)
4th EBIM, University of Bielefeld, Germany (2009).

PROFESSIONAL SERVICE

Symposium co-organizer

Symposia for the research unit PsychoEconomics (10 full-day events) 2012 to 2015

Peer-reviewed articles for

Acta Psychologica, AER: Insights, *Economia Politica*, *Economic Journal*, *European Journal of Political Economy*, *Experimental Economics*, *Games*, *Health Economics*, *Homo Oeconomicus*, *Journal of Economic Behavior and Organization* (4), *Journal of Economic Psychology* (5), *Journal of Behavioral and Experimental Economics* (6), *Journal of Hospitality and Tourism Management*, *Leadership Quarterly*, *Management Science*, *PLOS ONE*, *Public Choice*, *Scientific Reports*, *Social Choice and Welfare*, *Social Psychology*, *Survey Research Methods*, *Theory and Decision*.

Editorial positions

Guest editor for *Games*

2020

LANGUAGES

English: Fluent

German: Native

Dutch: Intermediate

Serbo-Croatian: Fluent